

LINCOLN COUNTY HOME BUILDERS ASSOCIATION



ON THE LEVEL



MEETING SCHEDULE

2016

JANUARY 12

FEBRUARY 9

MARCH 8

APRIL 12

MAY 10

JUNE 14

JULY NO MEETING

AUGUST 9

SEPTEMBER 13

OCTOBER GOLF TOURNEY

NOVEMBER 14

DECEMBER 12

Membership Meeting

Program: Clay Ledford
School of Technology

FUTURE CONSTRUCTION
INDUSTRY LEADERS

Tuesday September 13

6:30 pm

Lincoln Country Club

THANK YOU FOR RENEWING

C3 Construction
Denver Landscape
Lowe's Home Improvement
Denver Construction
Southeastern Plumbing Service
PME Electric
Key Builders
Peoples Bank
Don Hartsoe Builders
Steve Addington Insurance

October ANNIVERSARY

Anthony & Sons Inc
SD Beam House Builders
Carolina Construction
CED - Lincolnton
Gary Watts Construction
LC Dellinger Building Co
Lake Norman Glass & Custom Closets
LKN Electric
Mason Brothers Grading and Paving
Piedmont Natural Gas
Robinson Builders Mart of Newton
Servpro - NW Charlotte, Lincoln, Gaston
Signature Homes
Upland Homes LLC

BECOME A



LCHBA MISSION STATEMENT:

The Lincoln County Home Builders Associations mission is to protect the well being and professionalism of the building industry in our county as our members strive to provide the citizens with quality affordable housing.

VISIT OUR WEBSITE:

www.lincolncountyhomebuilders.com

Economic Outlook

Looking forward, there are signs that conditions in the housing market should show continued improvement in the coming months:

- ◆ While the economic recovery has been uneven, it continues to add jobs, a key driver for housing market recovery.
- ◆ Low interest rates and post-bubble house prices that have settled back to normal in most of the country means that housing affordability is very high in many markets.
- ◆ Five years of sub-normal household formation rates have created pent-up demand that will help reduce some of the excess housing inventory.

Housing Market Snapshot

<u>Housing Starts</u>	(July 2016)		
Total: 1.21 million↑	Single: 770,000↑	Multi: 441,000↑	
Home Sales*	(July 2016)		
<u>New</u> : 654,000↑	<u>Existing</u> : 5.39 million↓		
Median Home Prices	(July 2016)		
<u>New</u> : \$294,600↓	<u>Existing SF</u> : \$246,000↑		

*Seasonally Adjusted Annual Rate; Arrows indicate direction from previous month for starts and sales and year for prices.

[NAHB/Wells Fargo Housing Market Index](#) – The index, which measures builder confidence in the market for newly built single-family homes, rose two points to 60 in August from a July reading of 58. Any number over 50 indicates that more builders view sales conditions as good than poor.

NAHB Chief Economist Robert Dietz’s analysis: “Our forecast shows single-family production expanding by more than 10 percent in 2016, and the robust multifamily sector leveling off. Historically low mortgage interest rates and favorable demographics should keep the housing market moving forward at a gradual pace, but residential construction growth will be constrained by shortages of lots and labor and rising regulatory costs.”

Reduce Regulatory Burdens on Small Businesses

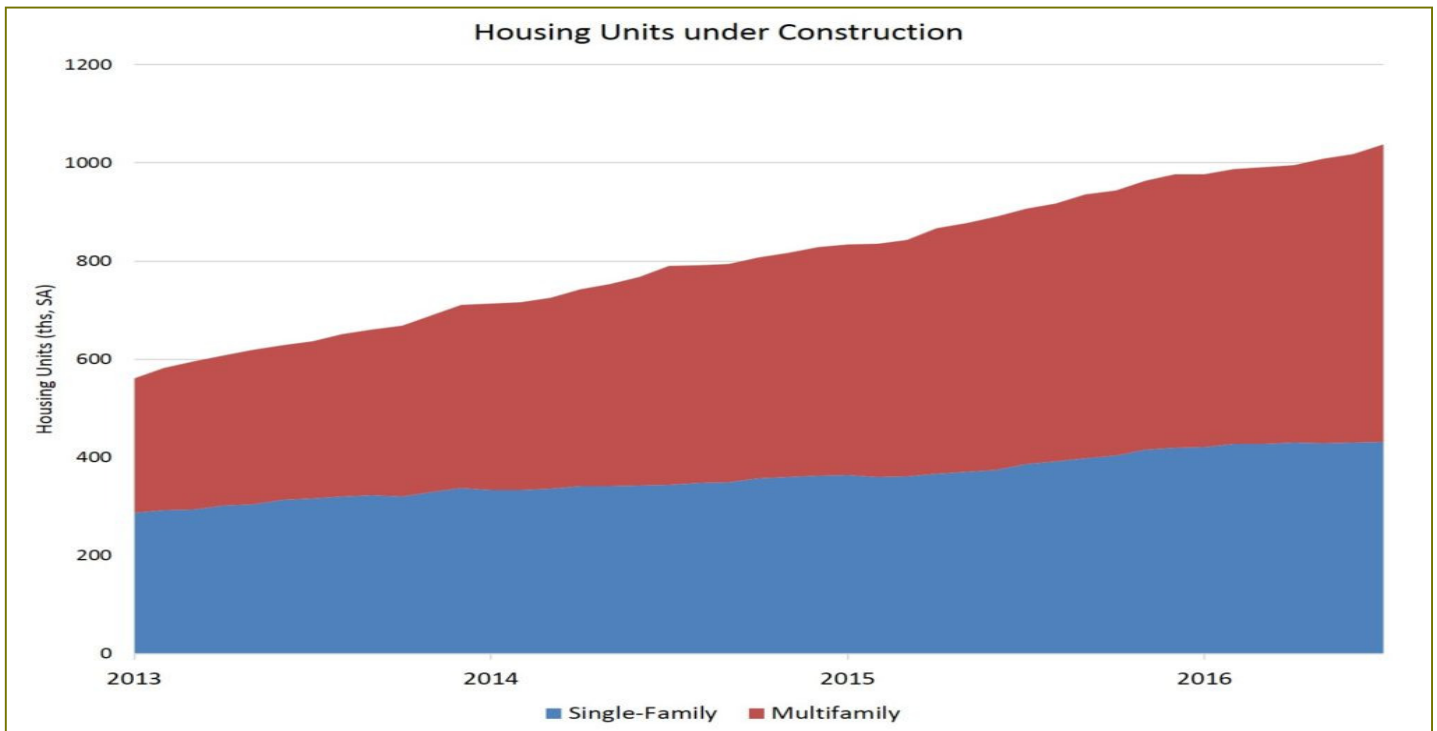
NAHB supports Congressional efforts to address overly burdensome regulations, especially those that impact small businesses in the housing industry; also, NAHB support efforts by Congress to ensure greater transparency and accountability in the federal regulatory process.

NAHB is an active participant on Capitol Hill and in the federal regulatory process, working hard to promote housing in America. Resolutions adopted by NAHB's Board of Directors touch on key housing issues such as removing regulatory barriers to building affordable housing, protecting property rights, providing tax relief for small businesses, promoting smart growth, and assuring the U.S. housing finance system remains strong. These resolutions inform staff and volunteer advocacy work, whether we're talking to federal legislators, writing comment letters on proposed regulations, or preparing the budget for the next fiscal year.

Single and Multi-family home stats

There were 432,000 single-family homes under construction in July, which is 12% higher than July 2015. This is the highest count since October 2008 and is an indicator that growth in home construction is a key bright spot in the overall economy.

Multifamily starts (units in 2+ properties) led the way in July, increasing to a 441,000 seasonally adjusted annual rate, which is 5% higher than the June pace. Despite the jump in July, multifamily permits on a year-to-date basis now stand just under 1% lower than



WE ARE MORE THAN HALF WAY TO OUR GOAL FOR 2016. PLEASE DONATE ON LINE OR AT ONE OF THE MEMBERSHIP MEETINGS.

PERSONAL CHECK OR CREDIT CARD.



www.21buildingexpo.com

DON'T MISS THESE SPECIAL EVENTS!

As our industry continues to grow, so does the 21CBEC! We have many new events planned for 2016, so mark your calendars, register and make plans to join us in Charlotte. Here is a sneak peak of what

HGTV Star Chip Wade will be our guest on September 14. Wade will host a meet and greet in the NCHBA booth and be the presenter in the Design House Luncheon Presentation: *The Art of Amazing Space* (Cost \$15).

- The popular **Design House** returns again this year with workshops and seminars presented by industry experts to give you tangible ideas for changing or updating current building plans, making selections and much more!

The annual **Stars Awards** and inaugural **Galaxy Award** winners will be announced at a evening gala on September 14. This event honors the best of the home building industry in NC (Cost \$75).

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A **Housing Economic Forecast** is scheduled for September 15 featuring renowned economist **Mark Vitner**. There is no charge to attend this event, but space is limited.

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Nationally-recognized sales coach **Meredith Oliver** will present her **Sales Rally** for new home sales agents September 15 (Cost \$20).



If your company would like to form a team contact us now. Spaces are limited and time is running out.



CONTACT:

lincolnhba@gmail.com



**SIXTH ANNUAL
FALL
GOLF CLASSIC
LINCOLN COUNTY HOME
BUILDERS ASSOCIATION
LINCOLN GOLF AND
COUNTRY CLUB
FRIDAY
OCTOBER 7,
2016**

TIME:

REGISTRATION 10:00

LUNCH 11:00

SHOTGUN START 12:00

COST PER TEAM OF 4 IS \$360.00

**COST OF TEAM AND
SPONSORSHIP IS \$460.00**

**COST OF HOLE SPONSORSHIP IS
\$100.00**

**2 MULLIGANS AND 1 SKIRT FOR
EACH PLAYER AND 1 GRENADE
THROW ARE**

**INCLUDED IN THE PAYMENT OF
YOUR TEAM**

**FOR PRE REGISTRATION FORMS
EMAIL**

LINCOLNHBA@GMAIL.COM

REGISTRATION WILL INCLUDE :

- GREEN FEES, CART RENTAL & GOODIE BAG
- LUNCH
- BEVERAGE CART SPONSORED

SERVPRO

Northwest Charlotte-

Lincoln-North Gaston

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showing their support.!!!

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